

# Northern Kentucky Distribution



## Top 10 Northern Kentucky Distribution Employers

- DHL Worldwide Express
- ArvinMeritor, Inc.
- Cengage Learning, Inc.
- Castellini Company LLC
- Crosset Company
- GSI Commerce Solutions
- Levi Strauss & Co.
- The Gap Inc.
- Toyota N.A. Parts Center, KY

(Source: Hoovers Directory 2011; Tri-ED Staff Research 2011)

## Where Businesses Grow & Thrive

There are good reasons why more than 500 primary industry companies have located or expanded their operations in Northern Kentucky over the last 20 years. Our thriving community offers a rare mix of superior location and infrastructure, low operating costs, outstanding workforce and pro-business environment – all within the flourishing Cincinnati metropolitan area.

Backed by the presence of major real estate developers, Northern Kentucky has one of the most convenient geographical locations, strongest support systems and most attractive cost structures in the country. It is well-suited for distribution companies that require efficiency in moving goods and supplies.

## Business Costs

Northern Kentucky, a vital part of the Cincinnati MSA and an economic development engine within the Commonwealth of Kentucky, offers an extremely competitive business environment thanks to one of the lowest costs of business in the country.

- Cost of doing business is 10% below the national average
- Ninth most affordable state in the nation
- Third most affordable state east of the Mississippi River

(Source: North American Business Cost Review 2010)

## Taxes

Kentucky's business tax climate ranking rose faster than any other state in the past two years, up 15 spots to 19th Best Tax Climate in the Nation.

(Source: Tax Foundation's 2011 State Business Tax Climate Index)

The favorable business climate in Northern Kentucky provides businesses with distinct operational advantages. Consult our tax tool at [NorthernKentuckyUSA.com/Tax-Rate.aspx](http://NorthernKentuckyUSA.com/Tax-Rate.aspx) to determine your company's cost savings and the advantages of a Northern Kentucky location.

Regional cooperation offers a one-stop solution and a focused target-industry approach to economic development, providing a supportive business environment through the services of Northern Kentucky Tri-County Economic Development Corporation.



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Queensgate Intermodal Yard



Northern Kentucky offers an extremely efficient interstate system.

## Sites and Buildings

Northern Kentucky offers available sites and buildings that are ideal for commercial or industrial use. Customized searches are available at [NorthernKentuckyUSA.com/Site-Selection.aspx](http://NorthernKentuckyUSA.com/Site-Selection.aspx)

## Incentives

Through the Commonwealth of Kentucky, Kentucky Economic Development Finance Authority (KEDFA) and Northern Kentucky local communities, a variety of available incentives is offered to qualified companies.

- Kentucky Business Investment (KBI) – tax credits for job creation
- Kentucky Reinvestment Act (KRA) – tax incentives for new or expanding operations
- Kentucky Enterprise Funds and the Kentucky Department of Commercialization and Innovation – assistance for fast-growth, high-tech companies through grants/loans
- Kentucky Enterprise Initiative Act (KEIA) – sales and use tax refunds on building materials
- Bluegrass Training Skills – investment credits for skills training projects

## Transportation

In 2010, Kentucky ranked fourth in the nation for access to transportation, offering:

- Lower travel and transportation costs
- Faster time to market
- Better access to customers and suppliers
- Minimized fuel consumption

(Source: North American Business Cost Review 2010)

**Interstate** – Four major interstate highways intersect in the immediate area: I-75, I-71, I-74 and I-275.

Sixty percent of the population is located within 600 miles, 20 major metropolitan areas are within a day's driving time, and 30 additional markets are within second-day service.

**Rail** – The Cincinnati Intermodal Yard offers access to four major railroad systems serving the region including CSX, Norfolk Southern, Canadian National and Short Line Rail America.

**Waterway** – Port Cincinnati, the fifth largest inland U.S. port for domestic barge loads with 52.3 million tons of product passing annually through Cincinnati on the Ohio River.

**Air** – Cincinnati/Northern Kentucky International Airport (CVG), located in the heart of the region, offers approximately 200 daily flights, 70 non-stop destinations, and international non-stop air service to Paris, Toronto, Montreal, Punta Cana and Cancun.

Five additional major metro airports within a two-hour drive.

## Workforce Characteristics

- Northern Kentucky has a civilian labor force of 196,489, as part of the Cincinnati region's 1.1 million, that produces almost 2% more output per dollar in wages than the national average
- Workforce has a productivity rate 10% above the national average and offers superior distribution wage and availability



**TRI-ED**  
Tri-County Economic  
Development Corporation

