

TENNESSEE

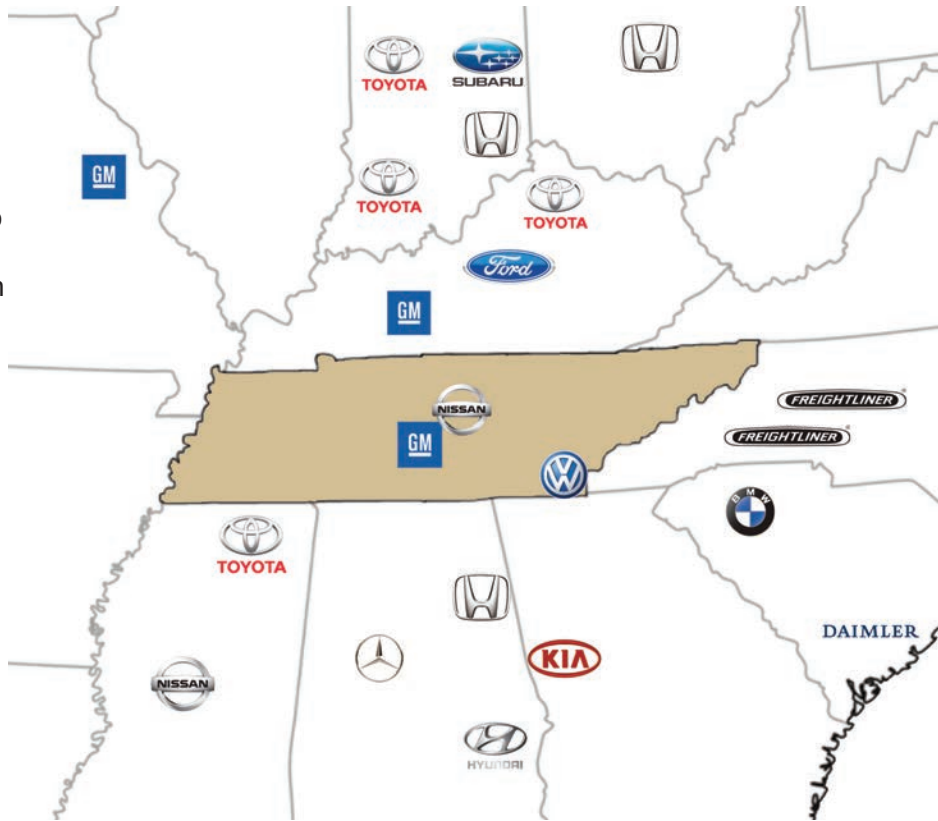
the heart of the new
AUTOMOTIVE INDUSTRY

As the global automotive industry shifts its focus to the Southeastern U.S., Tennessee is ideally located at the heart of this growing sector with more than 900 auto manufacturers and suppliers statewide.

Tennessee's favorable business climate features no personal income tax and one of the lowest tax burdens in the country. We're a right-to-work state with competitive incentives that include job training and infrastructure grants, tax credits and applicant recruitment and screening.

We also have a skilled and available workforce with one out of every three manufacturing jobs in Tennessee supporting the auto industry. In fact, we've spent \$81 million in state dollars since 2006 to train automotive workers.

With 76 percent of all major U.S. markets located within a day's drive, Tennessee's geography and transportation infrastructure are perhaps two of its greatest strengths. We offer unparalleled efficiency and proximity to global customers with the world's second busiest freight airport in Memphis, immediate access to eight major interstate highways and an extensive network of railways and waterways.



► Contact the Tennessee Department of Economic and Community Development today to learn more about Tennessee's auto industry and how we can help your company be successful in our state.

OEMs In Tennessee

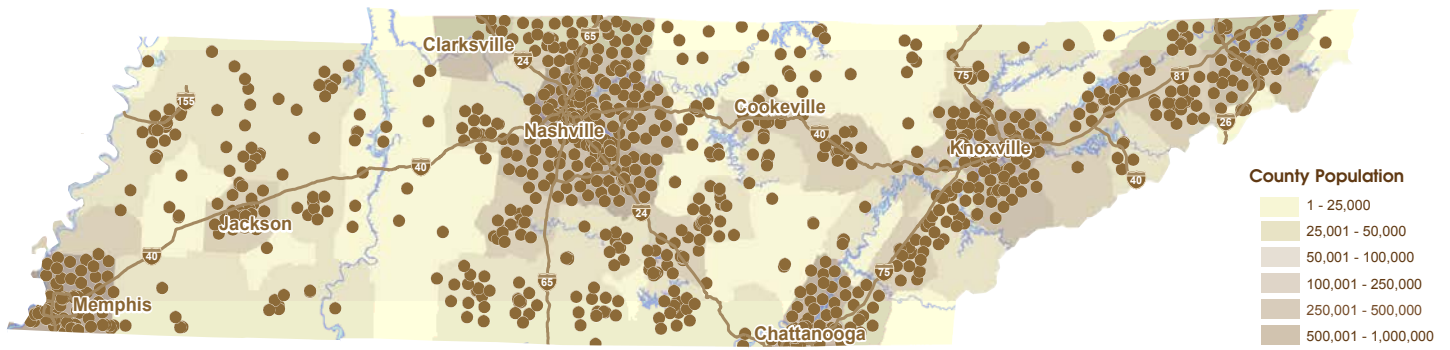


- Auto assembly plant and lithium ion battery plant in Smyrna
- Powertrain assembly plant in Dechard that manufactures all engines for the complete lineup of Nissan and Infiniti vehicles produced in the U.S.
- North American headquarters in Franklin
- Investing \$1.7 billion to build the battery plant and accommodate LEAF production by early 2013

- Auto assembly plant in Chattanooga is the world's only LEED certified Platinum factory
- Building an auto parts distribution facility in Kingston
- More than 3,000 now employed in Chattanooga to meet growing market demand
- Tennessee-made Passat named *Motor Trend* 2012 Car of the Year, *Kelly Blue Book* 2012 Family Car of the Year and *Cars.com* Best of 2012

- Auto assembly plant and powertrain and stamping plant in Spring Hill
- Investing \$61 million and creating 685 jobs to bring auto assembly plant back online as one of the world's most flexible manufacturing facilities
- Investing an additional \$183 million and creating 1,196 jobs for future midsize vehicles
- Invested \$515 million in engine operations over the past two years

▶ AUTOMOTIVE SUPPLIERS



▶ BY THE NUMBERS

| | | |
|--|---|---|
| <p>902 automotive manufacturers and suppliers are located throughout Tennessee.</p> | <p>34% of all manufacturing jobs in Tennessee support the automotive industry.</p> | <p>\$6,011,801,340 is the annual payroll for Tennessee's auto industry.</p> |
| <p>105,735 Tennesseans are employed in auto manufacturing jobs.</p> | <p>\$80,867,444 is the amount the state has invested in training dollars for the automotive industry since 2006.</p> | <p>1 TVA-certified megasite left in the state: 3,840 acres, one minute north of I-40, adjacent to CSX rail and 45 minutes east of Memphis International Airport.</p> |
| <p>499 miles is the distance to Detroit, an easy day's drive to Motor City from suppliers in Tennessee.</p> | <p>8 interstate highways provide immediate access to Tennessee cities for inexpensive and convenient auto transport.</p> | <p>31% of Tennessee's total employment growth and 26% of total investments in 2011 were automotive related.</p> |

▶ BUSINESS CLIMATE

1st
for automotive manufacturing strength, *Business Facilities*

1st in certified sites or shovel-ready programs, *Area Development*

2nd lowest in the country for cost of living

4th best state for business, *Chief Executive*

4th lowest state-local tax burden in the nation

5th best in the nation for transportation infrastructure, *Business Facilities*

50th for state debt per capita - lowest of all U.S. states

▶ MADE IN TENNESSEE

