

International Resources for Baltimore Businesses

Baltimore City is committed to helping businesses to increase export and grow internationally into new markets.

Below is the list of resources in Baltimore to answer your exporting questions.



Baltimore Development Corporation—As the Business Development Agency for Baltimore City, the BDC oversees the Foreign Trade Zone, tax incentives, real estate developments. www.baltimoredevelopment.com



Maryland Department of Business and Economic Development Office of International Investment and Trade (OIIT) is committed to capitalize on opportunities in the global marketplace. OIIT can help you identify potential distributors and business partners in foreign markets; acquire grant funding; and obtain country-specific information on trade regulations. www.choosemaryland.org



The Baltimore United States Export Assistance Center (USEAC) is part of the U.S. and Foreign Commercial Service which has a presence in over 80 countries.. The USEAC provides Maryland based companies with global market research, export counseling, networking and many other area of export assistance. www.buyusa.gov/baltimore



Maryland/Washington DC District Export Council Dedicated to helping businesses in the region with export assistance. This all volunteer organization supports the activities of the USEAC and also can provide networking opportunities and educational opportunities to businesses interested in exporting. www.mddcdec.com



The Small Business Resource Center— Assists with the initial planning phase of the export process, works with intermediaries, and assists in the banking requirements. www.sbrcbaltimore.com



The Port of Baltimore— Once a business has established a customer abroad, let the Port of Baltimore help connect you with logistics service providers and assistance navigating the export process through the Port of Baltimore. www.mpa.maryland.gov



Small Business Development Center Grow your business with the SBDC's Export Assistance Program. To assist you with an international business plan, One-on-One Counseling to help your business grow internationally. www.centralmdsbdc.org



U.S. Small Business Administration (SBA) In today's global economy, selling your goods around the world can bring large rewards. With three specialized loan guaranty programs, the SBA can help provide export financing, credit to close a sale, and funds for working capital. www.sba.gov



World Trade Center Institute— The WTCI strives to accelerate the growth of Maryland's flourishing global business community, by providing, networking connections, international events, and international business services. www.wtci.org



Emerging Technology Center—Home to Baltimore City's incubator program and Soft Landing Program, the ETC offers specialized programs and facilities for helping local and international companies break into new markets. The ETC has two incubator facilities geared toward growing early stage technology-based companies in Baltimore City. www.etcbaltimore.com



TowsonGlobal—Offers individualized resources to help startup ventures and entrepreneurs grow their businesses and navigate today's global business environment including incubator space, advisory boards, and networking opportunities. www.towsonglobal.com



Baltimore Customs and Freight Forwarders Association Promotes and educates the Port of Baltimore business community on technical exporting, importing and forwarding assistance and advice. www.bcbfa.org