

# BISMARCK MANDAN MAKE YOUR MARK



The **Bismarck-Mandan ND** region is the primary commercial center that serves the agricultural sector in the western and central part of the state, and has the key elements for successful food processors with the potential for future growth. A growing preference and demand nationally drives opportunities for specialty food processing and manufacturing.

Bismarck-Mandan's rail, ground, and air transportation systems, market access, reliable utilities, and ready workforce makes it the ideal location for your business.

It's the place to make your mark.

The Bismarck MSA (Burleigh and Morton Counties are home to 24% of the state's milk cattle and 10% of all cattle, including calves. (Jan 1, 2017)

<b>Morton County</b>		Rank in State	Livestock Inventory	Number of Head	Rank in State
Population, 2016 <sup>2</sup>	30,809	7	All cattle, Jan 1, 2017	110,000	1
Number of farms, 2012 <sup>3</sup>	887	8	Beef cows, Jan 1, 2017	61,000	1
Land in farms, 2012 (1,000 acres) <sup>3</sup>	1,220	2	Milk cows, Jan 1 2017	3,400	1
Average size of farm, 2012 (acres) <sup>3</sup>	1,375	19	Sheep and lambs, Jan 1, 2017	4,000	3
			Hogs and pigs, Dec 1, 2015	600	13

<b>Burleigh County</b>		Rank in State	Livestock Inventory	Number of Head	Rank in State
Population, 2016 <sup>2</sup>	94,487	2	All cattle, Jan 1, 2017	73,000	6
Number of farms, 2012 <sup>3</sup>	1,014	2	Beef cows, Jan 1, 2017	40,000	5
Land in farms, 2012 (1,000 acres) <sup>3</sup>	951	12	Milk cows, Jan 1 2017	400	14
Average size of farm, 2012 (acres) <sup>3</sup>	938	48	Sheep and lambs, Jan 1, 2017	2,200	10
			Hogs and Pigs, Dec 1, 2015	200	20

Source: USDA

- Represents zero. (D) Withheld to avoid disclosing data for individual operations. (NA) Not available. 1 Crop rank based on production. 2 Population Division, U.S. Census Bureau. 3 2012 Census of Agriculture.



## Manufacturing Incentives

- Sales tax exemptions on construction materials
- Property tax exemption of up to five years for new or expanding businesses – up to 10 years for ag processing
- In lieu of property tax exemption, in full or part, a company may negotiate a fixed or graduated property tax rate for up to 20 years
- Corporate income tax exemption of up to five years for new or expanding manufacturers
- Wage and salary corporate income tax credit for new businesses
- Income tax credit for research expenditures
- Sales and use tax exemption for manufacturing equipment
- No personal property tax – including equipment, inventory, materials in process, and accounts receivable
- Numerous agricultural processing development and production incentives
- Wide range of financial, business-based incentives, and ease of access to local financing institutions – including the only state-owned bank in the nation
- Numerous grants and low-interest loans
- Assistance for job training and workforce development
- Lowest workers compensation premium rates in the United States

**North Dakota leads the nation in the production of ten commodities, and ranks high in others.**

### 2016 RANKING     % of U.S.

#### **FIRST**

Flaxseed	91.2%
Canola	86.5%
Pinto Beans	59.6%
Wheat, Durum	56.0%
Wheat, Spring	50.4%
Sunflower, Oil	44.5%
Peas	44.2%
Sunflower, All	43.0%
Navy Beans	37.6%
Dry Edible Beans, All	31.0%
Honey	23.4%

#### **SECOND**

Sunflower, Non-Oil	29.8%
Lentils	29.7%
Black Beans *	29.4%
Wheat, All	14.4%

#### **THIRD**

Barley	21.5%
Sugar Beets	16.9%
Oats	11.2%

#### **EIGHTH**

Soybeans	5.8%
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#### **NINTH**

Hay, Alfalfa	4.1%
Hay, All	3.2%

*Source: USDA, 2017 \* Source: USDA, 2016*

## **Nathan Schneider, Director of Business Development**

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**BISMARCK MANDAN**  
 DEVELOPMENT ASSOCIATION