

Thinking Big



Tri-Service Metal Products manufactures quality products for industry



There is nothing subtle about the products manufactured by **Tri-Service Metal Products**. This is a company devoted to producing specialized equipment for heavy industry, such as the 80,000-pound ladle in a nearby steel mill, and the 220-foot metal tower to support a wind turbine which overlooks the Canadian National Exhibition.

John Berger knows that some of the biggest challenges of all may come in the form of 20-foot-long drums with an eight-foot diameter, produced for a customer in the oil industry.

“This machine has to rotate with no interference, no bumping,” explains the founder and owner of **Tri-Service Metal Products**, referring to the tight tolerances that are required for this project. Once they are finished, the components will be fitting into machines that can reclaim the sulfur from an oil refinery, generating the tiny pellets that can be mixed into fertilizer.



They are the types of projects that require the proper balance of know-how, machinery and expertise, and this business has all of that.

“We’re probably one of the more well-equipped fabricating plants in Durham Region,” Berger says, pointing to features such as the 12 overhead cranes that handle up to 40 tons with 24 feet under the hook, and the computer controlled horizontal boring mill which will shape massive pieces of metal within the tightest tolerances. This is the home of processes such as plasma cutting, shearing, rolling, forming, punching and machining; where the quality of products is measured through ultrasonic techniques and radiography.

They are the types of projects that need space. Lots of it. It is why Berger turned to Ajax in 1990, when he needed an affordable site to house the 50,000 square foot facility. Now the community is home to his trio of 55x220 fabrication bays, a 50x85 auxiliary bay, and two-storey office building.

It is where **Tri-Service** employs a skilled workforce that manufactures transfer cars, scrap buckets, storage tanks, pressure vessels and highly complex pneumatic processing systems for blue chip customers including Algoma, Dofasco, General Electric, Siemens, Stelco and more.

There will be more projects to come, and the business will be ready for them.

Tri-Service is always ready to think big.

The Business Development & Marketing Team

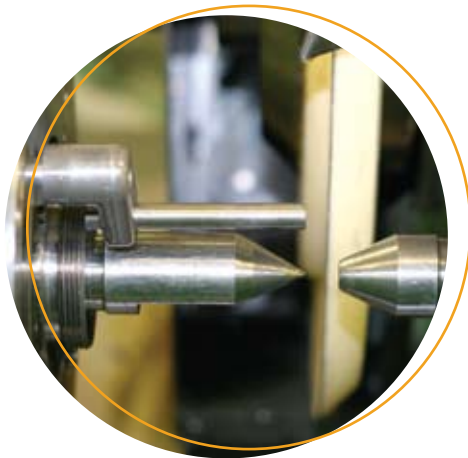
is dedicated to assisting in business and employment opportunities within Ajax and the Region of Durham. From one employee to over 600 employees, each business in Ajax can be connected to customers and resources to enable growth.



Innovation involves the Town's services focusing on connecting entrepreneurs, new technologies and processes with commercialization and funding resources. We connect businesses with regional assets such as: University of Ontario's Institute of Technology (UOIT), Durham College's Commercialization team, and Ontario Centres of Excellence (OCE) Greater Peterborough-Durham (GPD) Resource Alliance.

Determination includes bringing requested information to entrepreneurs that enable long-term sustainability – in good economic times and bad. Recent information sessions included: Business opportunities with the Green Energy Act through the 'Solar FIT Workshop for Businesses'; export service support through the Ministry of Economic Development & Trade (MEDT), sales and marketing events through the Ajax Business Network (ABN), and best practices on positioning Requests for Proposals through the Durham Region 'Preparing Your Best Bid' workshops.

Collaboration involves the efforts to connect businesses with municipal resources to assist with business growth. From early stage planning through building permits and marketing, the Town of Ajax is proactive and solutions-orientated in helping businesses expand.



Ask about the Town of Ajax
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