

Port of Laredo Community Profile

LAREDO FACTS

- # 1 Inland Port on U.S. Mexico Border
- #1 Railroad interchange point on U.S.-Mexico Border
- Nation's third busiest port among more than 450airports, seaports, and border crossings
- Gateway for Air Cargo Transportation
- Automotive Supply Chain Corridor
- Only airport on U.S.-Mexico border with 24/7 U.S. Customs processing and Mexican Customs preinspection services
- Over 4+ million commercial trucks crossings every year
- Ranked #1 City in the U.S. to start s business*
- Laredo is the 13th largest Foreign Trade Zone (FTZ) for warehouse and distribution in the U.S. for exports activity; surpassing cities like Boston, Detroit, and El Paso.

*Wallethub.com 2021



INTERNATIONAL TRADE

Handling \$248.5 Billion in total trade with the world in 2021 the Port of Laredo leads the nation for a majority of its top Imports and Exports



Municipal Services

Council of Government: Yes Form of Local Government: City Manager FY 2022 Budget: \$831,528,459 Police (Full Time): 526 Fireman (Full Time): 386 # of Pumpers/Trucks: 14 Fire Stations: 14 Fire Stations: 14 Fire Suppression Rating Schedule: Class 4 Service outside city: No Ambulance Service: 9 Rescue Service: Yes Zoning Regulated: Yes Planning Commission: Yes

Utilities

SEWER

Treatment Type: Secondary/oxidation plant Sanitary Sewer: Yes Storm Sewer: Yes Basic Rate (Effective 10/01/2021): Residential \$11.74 Commercial: \$31.43 Solid Waste Disposal Type: Landfill Residential: Yes Commercial: Yes Industrial: Yes

<u>WATER</u>

Supplier: City of Laredo Water Source: Rio Grande Plant Capacity:65 mgpd Avg. Daily Use: 28 mgpd (Summer) 45-60 mgpd Peak Use: 52 mgpd Basic Rate (Effective 10/01/2020): Residential \$11.60 Commercial \$43.67 Inside City Limits: Usage change per 1,000 gals. up to 2,0000 Elevated Storage: 11.0 mgals.

			FO	Population		
L	Year	2014	2015	2016	2018	2019
	Laredo	252,309	255,473	257,156	260,654	276,652
	Texas	26,956,958	27,469,114	28,304,596	28,701,845	28,995,881
	U.S.	318,857,056	321,418,820	325,719,178	327,167,434	328,239,523

Source: U.S. Census Bureau

Geographic Data

City Area: 92.83 sq. miles - 59,411 acres Average Elevation: 438 ft. County Area: 3,357 sg. miles

Climate

Av. Annual: Rain 20" Snow: 0" Seasonal Temp: Jan. 58° July 96° County Area: Southeast 12 mph

Service Providers

Electric Companies: see www.powertochoose.org) Residential Commercial & Industrial

Electrical Distributors: AEP Texas, Ambit Energy, TXU Energy Inc., Reliant Energy, First Choice Power, Inc., CPL Retail Energy, Green Mountain Energy Co., Entergy Solutions, WTU Retail Energy, Utility Choice Electric, GEXA Energy, ACN Energy, Inc., Cirro Corp., Energy America (Centrica), Medina Electric.

Natural Gas Company: Center Point Telephone Company: AT&T,T-Mobile-Verizon, Spectrum, Metro, Sprint, Cricket, Boost Mobile. Services provided: Digital Plexus and ISDN, PRI, ATM Cell Relay, STN, Frame Relay, Select Data, International Frame Relay Mexico, Enterprise Network Support, DSL.

Need location assistance for your business?



616 Leal St. P.O. Box 2682 Laredo, Texas 78044 Ph. 956.722.0563 Toll: 800.820.0564 www.laredoedc.org

Transportation

HIGHWAYS/INTERSTATE TRANSPORTATION:

Interstate Highways: IH 35 and IH 69 U.S. Highways: U.S. 59 and 83 State Highways: 359 Association of Laredo Forwarding Agents: 251* Laredo Licensed U.S. Customs Brokers: 120* Laredo Motor Carriers Association: 220*

* Numbers reflects organization members only



Air Transportation

Nearest General Aviation Airport: Laredo International Airport

Length of (3) Runways: Length of (3) Runways: (Runway 17L) 8,236 ft. (Runway 17R) 8,742 ft. (Runway 14) 5.927 ft. Landing Lights: Yes Instrumental Landing: Yes Aircraft Storage: Yes Aircraft Maintenance: Yes The only Airport with a Mexican Customs Pre-Clearance Program in the U.S. Commercial Air Freight Services: Yes Air Carriers: American Airlines, Allegiant, United Airlines, Aeromar (coming soon).

Number of Non-Stop Daily Flights: 9

BUS SERVICE: Extensive north-south routes

Private Bus Lines: 5

Public: El Metro (City) - 20 routes and El Aguila (County)

Cargo Rail Service

Providers: Union Pacific, Kansas City Southern, KCSR International

Ocean Shipping

Nearest Deepwater Ports: Port of Corpus Christi Distance to Port: 156 miles Channel Width: 400 ft. Barge Service: Yes Cold Service: Yes Water Depth: 47 ft.

Port of Houston

Distance to Port: 301 miles Channel Width: 530 ft. Barge Service: Yes Cold Service: Yes Water Depth: 45 ft.

Port of Laredo: Trade Data

Bridges: (1) Gateway to the Americas

- (2) Lincoln-Juarez
- (3) Colombia-Solidarity
- (4) World Trade Bridge

Railroad Bridges: (1) KCSR International Rail bridge 2021 Total Trucks Crossings: 5,070,857 2021 Railroad Loaded Crossings: 226,516 2021 U.S.-Mexico Trade: \$661.1 Billion 2021 Air Cargo (GLW lbs.): 616,426,767



Commercial/Industrial Services

Number of Banking Institutions: 16 Daily Newspapers: 3 Weekly: 7 Major Newspaper: Laredo Morning Times, San Antonio Express News, El Mañana de Nuevo Laredo, Tamps. Major Newspaper Circulation: 28,000 Radio Stations: 9 TV Stations: 4

Tax Structure

Property Tax (Rate/\$100 of Assessed Value)							
	Rate	Assess. %					
City:	\$0.634000	100%					
County:	\$0.410000	100%					
School: LISD	\$1.389200	100%					
UISD	\$1.177800						
Laredo College:	\$0.319441						
Road & Bridge:	\$0.0						
Drainage:	\$0.042813						

Sales Tax

City: 1.00 % **County: 0.50%** State: 6.25%

Mass Transit: 0.25%

Sports Venue: 0.25%

Total: 8.25% Corporate Income: None State Corporate Franchise Tax: Yes

Hotel Occupancy Tax Rate: 14.00%

Economic Development

Laredo Economic Development Corporation (LEDC)956-722-0563Laredo Chamber of Commerce956-722-9895TAMIU Small Business Development Center956-326-2842L.C. Economic Development Center956-721-5110City of Laredo Economic Development Office956-791-7397956-791-7397Secretaría de Desarrollo Económico- Nuevo Laredo011-52-867-713-6886

2021 Labor Market : Laredo MSA

*Total Civilian Labor Force: 111,322
*Unemployment Rate: 6.6%
<u>Employment Sectors:</u>
*Transportation, Trade & Utilities: 30.4 %
*Government: 21.8% *Education & Health: 16.1%
*Leisure & Hospitality: 10.8%

*Source: Texas Labor Market Information

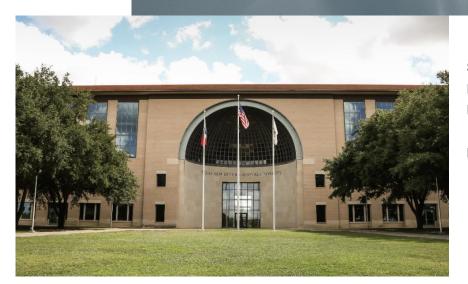
Recreation Facilities

Golf Courses: 4 Public Swimming Pools: 9 Water/Splash Parks: 10 Arena: 1 Lakes/Bays: 1 Plazas: 6 Museums/Galleries: 4 Stadiums: 1 (Unitrade Stadium) Tennis Courts: 7 Parks & Recreation Centers: 69 Hunting/Fishing Available: Yes



Hospitals: 4Total Beds: 585*Number of Doctors: 238 *Number of Dentists: 64Number of Clinics: 42Nearest Emergency Facility: Less than 1 mileAmbulance Service: 20 local companiesNumber of Veterinarians: 8*Numbers may be affected due to COVID-19





Number of University & Colleges within 10 miles: 2

Texas A& M International University 2021 Fall Enrollment: 8,457

Laredo College 2021 Fall Enrollment: 9,984

Education

Schools Districts: 2 Public Schools: 75 Private Schools: 17

Major Schools Districts: Laredo I.S.D. 2021-2022 Enrollment: 25,000 United I.S.D. 2021-2022 Enrollment: 37,798 Total of High School Graduates: 3,200 Number of Students per Teacher: 22



Added Value Manufacturing

There are currently over 54 active Industrial Parks in Laredo with a range of prices and built -to-suit properties.

Laredo

Crossroads Del Mar Industrial Park Diamond

El Portal Industrial Park Embarcadero Industrial Park Emerald Industrial Park Garmar Park Gateway Gutierrez Industrial Park

Interamerica Distribution ParkNorth Laredo Industrial ParkInternational Commerce CenterNorth Webb County Ind. ParkInternational Trade CenterOctavio Salinas Industrial ParkKhaledi Industrial ParkPan American Business ParkKillam Industrial ParkPaso del Norte Industrial ParkLa Barranca Industrial ParkPellegrino Industrial ParkLaredo Distribution CenterPinnacle Industrial ParkLaredo International Air ParkPonderosa Industrial ParkLaredo International AirportPort Grande Industrial Park

Industrial

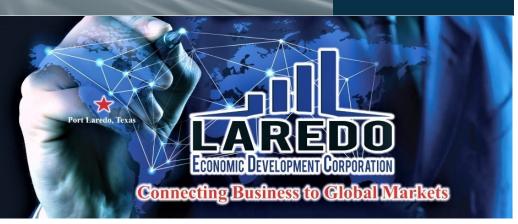
Las Lomas Industrial Park Las Minas Industrial Park Mann Road Commercial Park Millennium Industrial Park Milo Distribution Center Missouri Pacific Railyards Modern Industrial Park ND Hachar Industrial Park North America Industrial Park North Laredo Industrial Park Octavio Salinas Industrial Park Pan American Business Park Paso del Norte Industrial Park Pellegrino Industrial Park Pinnacle Industry Center Ponderosa Industrial Park Port Grande Industrial Park

Parks

Quivira Project RMR Industrial Park San Isidro East Point Center Sapphire Industrial Park Sophia Industrial Park South Laredo Industrial Park South Texas Oil & Gas Ind. Park Southern Development Ind. Park Tejas Industrial Park Tex-Mex Industrial Park Tex-Mex Switching Yard Tex-West Industrial Park The New Trade Center TWJ Industrial Park Unitec Industrial Park

Top Manufacturing Companies in Los Dos Laredos

Branson de México **Bulklift International** Caterpillar **Controles Temex** Delphi –APTIV **ELW Industrial** Fromex GST Auto Leather de México Industrias Tri-Con de Mexico Konsberg Linamar Medline Industries Modine NCH Promotional Services de México Proliance Prolamsa Rheem Robertshaw Sony Magnéticos de México Springfield Wire de México Tecnología Modificada **Teleflex Medical** Weigand



The Laredo EDC is a private non-profit organization accredited by the International Economic Development Council.

With over 50 years dedicated to fostering the economic and industrial development of our community, the LEDC plays a vital role in keeping our local economy strong and vibrant and takes a leading role in promoting the Port Laredo as the international logistic hub to the Americas.

LEDC operations and activities are structured under five divisions:

- Industrial Attraction
 - Business Retention and Expansion
 - Special Projects
 - Administration
- MileOne International Business Assistance Center

The **MileOne** International Business Assistance is Laredo's first Co-Working Space and Small Business Incubator. Located in beautiful Downtown Laredo, it is home to over 50 entrepreneurs and creators working on diverse, innovative brands. It serves as an all-inclusive resource for local entrepreneurs as well as a launch pad for international businesses looking to grow in the US.