

LAREDO FACTS

- # 1 Inland Port on U.S. – Mexico Border
- #1 Railroad interchange point on U.S.-Mexico Border
- Nation's third busiest port among more than 450air-ports, seaports, and border crossings
- Gateway for Air Cargo Transportation
- Automotive Supply Chain Corridor
- Only airport on U.S.-Mexico border with 24/7 U.S. Customs processing and Mexican Customs pre-inspection services
- Over 4+ million commercial trucks crossings every year
- Ranked #1 City in the U.S. to start s business*
- Laredo is the 13th largest Foreign Trade Zone (FTZ) for warehouse and distribu- tion in the U.S. for exports activity; surpassing cities like Boston, Detroit, and El Paso.

*Wallethub.com 2021



INTERNATIONAL TRADE

Handling \$248.5 Billion in total trade with the world in 2021 the Port of Laredo leads the nation for a majority of its top Imports and Exports



Laredo is located 153 miles SW of San Antonio on IH-35 on the Rio Grande U.S.-Mexico border

Municipal Services

Council of Government: Yes
Form of Local Government: City Manager
FY 2022 Budget: \$831,528,459
Police (Full Time): 526
Fireman (Full Time): 386
of Pumpers/Trucks: 14
Fire Stations: 14
Fire Suppression Rating Schedule: Class 4
Service outside city: No
Ambulance Service: 9
Rescue Service: Yes
Zoning Regulated: Yes
Planning Commission: Yes

Utilities

SEWER

Treatment Type: Secondary/oxidation plant
Sanitary Sewer: Yes **Storm Sewer:** Yes
Basic Rate (Effective 10/01/2021):
Residential \$11.74
Commercial: \$31.43
Solid Waste Disposal Type: Landfill
Residential: Yes **Commercial:** Yes
Industrial: Yes

WATER

Supplier: City of Laredo
Water Source: Rio Grande
Plant Capacity: 65 mgpd
Avg. Daily Use: 28 mgpd (Summer) 45-60 mgpd
Peak Use: 52 mgpd
Basic Rate (Effective 10/01/2020):
Residential \$11.60
Commercial \$43.67
Inside City Limits: Usage change per 1,000 gals. up to 2,0000
Elevated Storage: 11.0 mgals.

Population

Year	2014	2015	2016	2018	2019
Laredo	252,309	255,473	257,156	260,654	276,652
Texas	26,956,958	27,469,114	28,304,596	28,701,845	28,995,881
U.S.	318,857,056	321,418,820	325,719,178	327,167,434	328,239,523

Source: U.S. Census Bureau

Geographic Data

City Area: 92.83 sq. miles - 59,411 acres
Average Elevation: 438 ft.
County Area: 3,357 sq. miles

Climate

Av. Annual: Rain 20" Snow: 0"
Seasonal Temp: Jan. 58° July 96°
County Area: Southeast 12 mph

Service Providers

Electric Companies:
 see www.powertochoose.org) Residential
 Commercial & Industrial

Electrical Distributors: AEP Texas, Ambit Energy, TXU Energy Inc., Reliant Energy, First Choice Power, Inc., CPL Retail Energy, Green Mountain Energy Co., Entergy Solutions, WTU Retail Energy, Utility Choice Electric, GEXA Energy, ACN Energy, Inc., Cirro Corp., Energy America (Centrica), Medina Electric.

Natural Gas Company: Center Point
Telephone Company: AT&T, T-Mobile-Verizon, Spectrum, Metro, Sprint, Cricket, Boost Mobile.
Services provided: Digital Plexus and ISDN, PRI, ATM Cell Relay, STN, Frame Relay, Select Data, International Frame Relay Mexico, Enterprise Network Support, DSL.

Need location assistance for your business?

CONTACT US!



Laredo EDC

616 Leal St.
 P.O. Box 2682
 Laredo, Texas 78044
 Ph. 956.722.0563
 Toll: 800.820.0564
www.laredoedc.org

Transportation

HIGHWAYS/INTERSTATE TRANSPORTATION:

Interstate Highways: IH 35 and IH 69

U.S. Highways: U.S. 59 and 83

State Highways: 359

Association of Laredo Forwarding Agents: 251*

Laredo Licensed U.S. Customs Brokers: 120*

Laredo Motor Carriers Association: 220*

* Numbers reflects organization members only



Mexican Customs Pre-Clearance Program

Air Transportation

Nearest General Aviation Airport: Laredo International Airport

Length of (3) Runways: Length of (3) Runways: (Runway 17L) 8,236 ft. (Runway 17R) 8,742 ft. (Runway 14) 5,927 ft.

Landing Lights: Yes **Instrumental Landing:** Yes

Aircraft Storage: Yes **Aircraft Maintenance:** Yes
The only Airport with a Mexican Customs Pre-Clearance Program in the U.S.

Commercial Air Freight Services: Yes

Air Carriers: American Airlines, Allegiant, United Airlines, Aeromar (coming soon).

Number of Non-Stop Daily Flights: 9

BUS SERVICE: Extensive north-south routes

Private Bus Lines: 5

Public: El Metro (City) - 20 routes and El Aguila (County)

Cargo Rail Service

Providers: Union Pacific, Kansas City Southern, KCSR International

Ocean Shipping

Nearest Deepwater Ports:

Port of Corpus Christi

Distance to Port: 156 miles **Channel Width:** 400 ft.

Barge Service: Yes **Cold Service:** Yes

Water Depth: 47 ft.

Port of Houston

Distance to Port: 301 miles **Channel Width:** 530 ft.

Barge Service: Yes **Cold Service:** Yes

Water Depth: 45 ft.

Port of Laredo: Trade Data

Bridges: (1) Gateway to the Americas

(2) Lincoln-Juarez

(3) Colombia-Solidarity

(4) World Trade Bridge

Railroad Bridges: (1) KCSR International Rail bridge

2021 Total Trucks Crossings: 5,070,857

2021 Railroad Loaded Crossings: 226,516

2021 U.S.-Mexico Trade: \$661.1 Billion

2021 Air Cargo (GLW lbs.): 616,426,767



Commercial/Industrial Services

Number of Banking Institutions: 16

Daily Newspapers: 3 **Weekly:** 7

Major Newspaper: Laredo Morning Times, San Antonio Express News, El Mañana de Nuevo Laredo, Tamps.

Major Newspaper Circulation: 28,000

Radio Stations: 9 **TV Stations:** 4

Tax Structure

Property Tax (Rate/\$100 of Assessed Value)

	Rate	Assess. %
City:	\$0.634000	100%
County:	\$0.410000	100%
School: LISD	\$1.389200	100%
UISD	\$1.177800	
Laredo College:	\$0.319441	
Road & Bridge:	\$0.0	
Drainage:	\$0.042813	

Sales Tax

City: 1.00 % **County:** 0.50% **State:** 6.25%

Mass Transit: 0.25%

Sports Venue: 0.25%

Total: 8.25%

Corporate Income: None

State Corporate Franchise Tax: Yes

Hotel Occupancy Tax Rate: 14.00%

Economic Development

Laredo Economic Development Corporation (LEDC) 956- 722-0563 Laredo Chamber of Commerce 956-722-9895
TAMIU Small Business Development Center 956-326-2842 L.C. Economic Development Center 956-721-5110
City of Laredo Economic Development Office 956-791-7397
Secretaría de Desarrollo Económico– Nuevo Laredo 011-52-867-713-6886

2021 Labor Market : Laredo MSA

*Total Civilian Labor Force: 111,322
*Unemployment Rate: 6.6%
Employment Sectors:
*Transportation, Trade & Utilities: 30.4 %
*Government: 21.8% *Education & Health: 16.1%
*Leisure & Hospitality: 10.8%

*Source: Texas Labor Market Information

Recreation Facilities

Golf Courses: 4
Public Swimming Pools: 9
Water/Splash Parks: 10
Arena: 1 Lakes/Bays: 1
Plazas: 6 Museums/Galleries: 4
Stadiums: 1 (Unitrade Stadium)
Tennis Courts: 7 Parks & Recreation Centers: 69
Hunting/Fishing Available: Yes

Health Facilities

Hospitals: 4 Total Beds: 585*
Number of Doctors: 238 *
Number of Dentists: 64
Number of Clinics: 42
Nearest Emergency Facility: Less than 1 mile
Ambulance Service: 20 local companies
Number of Veterinarians: 8

*Numbers may be affected due to COVID-19



Education

Schools Districts: 2
Public Schools: 75
Private Schools: 17

Major Schools Districts:

Laredo I.S.D. 2021-2022 Enrollment: 25,000
United I.S.D. 2021-2022 Enrollment: 37,798
Total of High School Graduates: 3,200
Number of Students per Teacher: 22

Number of University & Colleges within 10 miles: 2

Texas A& M International University 2021 Fall Enrollment: 8,457

Laredo College 2021 Fall Enrollment: 9,984





Added Value Manufacturing

There are currently over 54 active Industrial Parks in Laredo with a range of prices and built-to-suit properties.

Laredo

Crossroads
 Del Mar Industrial Park
 Diamond
 El Portal Industrial Park
 Embarcadero Industrial Park
 Emerald Industrial Park
 Garmar Park
 Gateway
 Gutierrez Industrial Park
 Interamerica Distribution Park
 International Commerce Center
 International Trade Center
 Khaledi Industrial Park
 Killam Industrial Park
 La Barranca Industrial Park
 Laredo Distribution Center
 Laredo International Air Park
 Laredo International Airport

Industrial

Las Lomas Industrial Park
 Las Minas Industrial Park
 Mann Road Commercial Park
 Millennium Industrial Park
 Milo Distribution Center
 Missouri Pacific Railyards
 Modern Industrial Park
 ND Hachar Industrial Park
 North America Industrial Park
 North Laredo Industrial Park
 North Webb County Ind. Park
 Octavio Salinas Industrial Park
 Pan American Business Park
 Paso del Norte Industrial Park
 Pellegrino Industrial Park
 Pinnacle Industry Center
 Ponderosa Industrial Park
 Port Grande Industrial Park

Parks

Quivira Project
 RMR Industrial Park
 San Isidro East Point Center
 Sapphire Industrial Park
 Sophia Industrial Park
 South Laredo Industrial Park
 South Texas Oil & Gas Ind. Park
 Southern Development Ind. Park
 Tejas Industrial Park
 Tex-Mex Industrial Park
 Tex-Mex Switching Yard
 Tex-West Industrial Park
 The New Trade Center
 TWJ Industrial Park
 Unitec Industrial Park

Top Manufacturing Companies in Los Dos Laredos

Branson de México
 Bulklift International
 Caterpillar
 Controles Temex
 Delphi –APTIV
 ELW Industrial
 Fromex
 GST Auto Leather de México
 Industrias Tri-Con de Mexico
 Konsberg
 Linamar
 Medline Industries
 Modine
 NCH Promotional Services de México
 Proliance
 Prolamsa
 Rheem
 Robertshaw
 Sony Magnéticos de México
 Springfield Wire de México
 Tecnología Modificada
 Teleflex Medical
 Weigand



The Laredo EDC is a private non-profit organization accredited by the International Economic Development Council.

With over 50 years dedicated to fostering the economic and industrial development of our community, the LEDC plays a vital role in keeping our local economy strong and vibrant and takes a leading role in promoting the Port Laredo as the international logistic hub to the Americas.

LEDC operations and activities are structured under five divisions:

- Industrial Attraction
- Business Retention and Expansion
- Special Projects
- Administration
- MileOne International Business Assistance Center

The **MileOne** International Business Assistance is Laredo's first Co-Working Space and Small Business Incubator. Located in beautiful Downtown Laredo, it is home to over 50 entrepreneurs and creators working on diverse, innovative brands. It serves as an all-inclusive resource for local entrepreneurs as well as a launch pad for international businesses looking to grow in the US.